

## Santa Monica High School All Bands Parent Meeting: July 7, 2011

- 1) **Call to Order:** Rob Brown called the meeting to order at 6:22 pm and welcomed everyone.
- 2) **Minutes Approval:** There were no unapproved minutes of the previous meeting.
- 3) **New Board:** The nominations for the 2011/2012 Board positions have previously been circulated:  
President: Robb C. Brown  
Vice President: Joan Von Hermann  
Treasurer: Nancy Kane  
Secretary: Debbie Arvesen

Nominations for additional candidates for these open positions were solicited from the members at the meeting. No further nominations were suggested.

The nominated slate of officers was then voted upon, and approved unanimously by members present (attendance listing as Attachment #3). Alison Leong motioned for the acceptance of the proposed slate as officers for the new year, and Patrie Sardo seconded the motion to establish the new board membership.

In addition, Mort Bernstein was nominated to the SMAPA Representative position, and he was unanimously voted in. Marge Carroll made a motion to accept Mort Bernstein as the SMAPA Representative for a 2 year term, this was seconded by Jan Kravetz.

- 4) **Other volunteer positions:** Various other volunteer positions have been filled, and a number still open – see Attachment #2.
- 5) **New President's Comments:** Robb Brown spoke for a few minutes on miscellaneous band matters, including:
  - Brief introduction of each of the new Board members
  - Reminder that Band Camp venue is still undecided at this time, since the timing of the replacement of the football field with AstroTurf coincides with camp time. Alternative venues would be Lincoln Middle School or the baseball field.
  - Appeal for help on managing the marching band uniforms for the upcoming year
  - Report on the results of "passing the bucket(s)" at the 4<sup>th</sup> of July parade – raised \$710 towards the acquisition of new uniforms (\$70,000 cost)
  - TB testing for band volunteers is required – testing will be available during the first week of band camp (starts 8/15/11), to be provided by Rachel Deese.
  - There may be a horn fanfare for the new principal at the start of the semester.
  - Thanks to all of the previous year's Board Members for their hard work and dedication, including Helen Weary, Leah Moore, Chuck Dobeck, and Birgit Roberts.
- 6) **Treasurer's Report:** Chuck Dobeck presented the Treasurer's report (Attachment #1) as of July 7, 2011. The report shows a checking account balance of 56,511.15, which includes the Rainy Day Fund of \$88k distributed to SAMOHI Bands. This covers the year to date deficit of \$38k...
- 7) **Band Director's Comments:** Mike Corrigan discussed some of his concerns for the upcoming year:
  - **Jessica Swift** has joined SMMUSD as an elementary school music tutor, and will be available as a music coach/assistant for the band
  - **Booster Club:** Mike suggested that more parent involvement would be good to ensure that tasks can be spread over a larger group of volunteers. Tara Theis suggested that perhaps we should have some sort of presence at registration, potentially a booth, which could provide information and a higher profile on campus when parents may be around. Or perhaps we should host a freshman parent info night...
  - **Fundraising:** For the upcoming year, the freshman class is expected to provide 80 new members to the bands. Due to the success of the middle school music programs, it is anticipated that there will

be a further increase in future membership, especially at the Concert Band level (going from 80 to 100 for next year alone), more funds are needed to provide for new instruments and music staffing. Added to the marching band needs (new uniforms), and loss making off season programs (Winter Colorguard, Winter Percussion programs), the need for funding and prioritizing is becoming acute, as any long term deficit funding cannot be maintained for long.

It should be noted that in a public school setting, mandatory fees for activities cannot be imposed, so making up the difference by increasing suggested fees is unlikely to be the answer, and the Band Board will be needed to come up with some solutions, and participate in determining priorities in the programs.

Based on the prior year's results and programs, the Band program will need around an additional \$40,000 just to stay in the black. In addition, the estimated cost to acquire new instruments and marching band uniforms (now 12 yrs old) is around \$80k to \$100k.

- **Dates:**

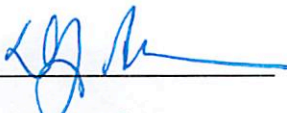
- Potential Marching Band competition dates are:
  - 10/1/11
  - 10/15 (possible overnigher – would need fundraising)
  - 10/29
  - 11/5
  - 11/1
  - 12/3
- Potential trips:
  - Wind Ensemble spring trip
  - Wind Ensemble – south to Rancho Bernardo or north to Logan High School competition
- Stairway: 3/22 – 3/23
- Fall band concert: one of the following is potential date: 10/27,10/28, 10/29

- **Marching Band:** Currently, it is anticipated that the band membership for the upcoming year number 90 (vs 98 during 2010/2011)... based on this number, the Marching Band would compete in the 3A division, as opposed to the 4A division for last year, which could be helpful in competition.
- **Color Guard:** Recruiting is needed to round out the current team – departing seniors (7) have not been replaced thus far... the current team numbers 10, which is a minimum number to be competitive.
- **Summer Activities:** In addition to the voluntary marching band practices on Thurs nights, Mike is directing the Westside Summer Honor Band, a group which has been formed to host certain Chinese bands which will be here 7/25 for performances in Los Angeles at Barnum and later at Disney Hall. Membership in the band is open, and currently there are 73 participants, meeting 7/18-7/28.

The Board needs to organize and host a hospitality hour on 7/25 from 5 to 6 pm at the Band room, when the members of the Chinese and Westide bands will have a chance to mingle informally.

Submitted: July 11, 2011

By: \_\_\_\_\_



Deborah Arvesen, Secretary



## SMAPA – Samohi Bands

### Treasurer's Report

July 7, 2011

Starting Checking Account Balance (One West Bank) on 7/1/10	\$2,682.94
Rainy Day Fund Distributed by SMAPA to SAMOHI Bands 11/1/10	\$88,620.00
Checking Account Balance as of 7/7/11	\$56,511.15

Submitted by

Charles Dobeck, Treasurer

ATTACHMENT #1-1

<b>Samohi-Bands Income/Expenses</b>	<b>09-10 Actual</b>	<b>10-11 Budget</b>	<b>10-11 YTD</b>	<b>Notes</b>
<b><u>Concert Band</u></b>				
50/50 Ticket sales	\$839.00	\$800.00	\$469.00	
Advertising sales	\$2,900.00	\$3,000.00	\$3,181.00	
Cake Walk sales	\$835.00	\$800.00	\$828.00	
Concert black dress sales/rentals	\$220.00	\$550.00	\$3,570.00	
Concert ticket sales	\$11,442.00	\$11,500.00	\$17,258.00	
Corporate contributions	\$1,095.27	\$1,000.00	\$0.00	
Flower sales	\$344.60	\$350.00	\$0.00	
Food/drink sales	\$48.00	\$50.00	\$80.75	
Individual contributions	\$10,468.46	\$10,500.00	\$13,532.54	
Merchandise/CD sales	\$588.00	\$600.00	\$1,660.00	
Performance contributions	\$4.00	\$0.00	\$0.00	
<b>Total Concert Band Income</b>	<b>\$28,784.33</b>	<b>\$29,150.00</b>	<b>\$40,579.29</b>	
<b><u>Fund Raising</u></b>				
Barnes & Noble	\$1,141.51	\$0.00	\$20.00	12/09 and 5/10 performance events
Genevieve	\$3,975.10	\$0.00	\$0.00	2009-2010 fund raiser
Landmark ticket sales	\$1,360.00	\$1,400.00	\$1,850.00	tickets donated by Landmark
Market Scrip Contributions	\$0.00	\$0.00	\$0.00	
Albertsons	\$1,764.66	\$0.00	\$0.00	2/1/10 Albertsons no longer does scrip
Co-opportunity	\$247.34	\$250.00	\$231.12	
E-scrip	\$2,501.25	\$2,500.00	\$2,759.19	
Kroger (Ralphs)	\$921.10	\$925.00	\$872.38	
Merchandise Sales	\$5,185.00	\$5,000.00	\$4,898.00	minus merchandise costs
QSP Family Reading Program	\$0.00	\$0.00	\$18.00	
Sally Foster	\$63.76	\$0.00	\$0.00	08-09 fund raiser, money from online sales
SCSBOA Festival award sales	\$996.60	\$1,000.00	\$443.30	minus award costs
SCSBOA Festival food sales	\$2,935.19	\$3,000.00	\$2,609.51	minus food costs
SCSBOA Festival host fees	\$929.49	\$1,000.00	\$961.29	
See's Candy sales	\$85.00	\$0.00	\$0.00	2008-2009 fund raiser
<b>Total Fund Raising Income</b>	<b>\$22,106.00</b>	<b>\$15,075.00</b>	<b>\$14,662.79</b>	
<b><u>Indoor Drumline</u></b>				
Individual Contributions	\$225.00	\$250.00	\$4,235.00	
Indoor drumline fair share contributions	\$4,225.00	\$4,500.00	\$7,463.00	
Percussion instrument donations	\$0.00	\$500.00	\$0.00	

Performance contributions	\$0.00	\$500.00	\$500.00
<b>Total Indoor Drumline Income</b>	<b>\$4,450.00</b>	<b>\$5,750.00</b>	<b>\$12,198.00</b>

**Jazz Band**

Concert ticket sales	\$3,272.00	\$3,400.00	\$5,399.43
Corporate contributions	\$5,750.00	\$5,500.00	\$8,245.73
Government contributions	\$0.00	\$0.00	\$100.00
Individual contributions	\$2,912.00	\$2,500.00	\$1,035.00
Jazz Berklee Festival trip	\$0.00	\$0.00	\$1,399.53
Merchandise sales	\$715.00	\$800.00	\$2,140.00
Performance contributions	\$0.00	\$0.00	\$2,900.00
Silent Auction collections	\$0.00	\$0.00	\$1,431.00
<b>Total Jazz Band Income</b>	<b>\$12,649.00</b>	<b>\$12,200.00</b>	<b>\$22,650.69</b>

**Marching Band**

Band social dinner ticket sales	\$1,160.00	\$1,200.00	\$954.00	
Blue band shirt sales	\$80.00	\$100.00	\$70.00	
Colorguard uniform income	\$620.00	\$2,520.00	\$703.00	yearly colorguard uniform purchases
Corporate contributions	\$750.00	\$1,000.00	\$1,000.00	Kiwanis grant toward uniforms
Dinkle shoe sales, rentals	\$1,175.00	\$1,000.00	\$1,855.00	
Fair Share Contributions	\$25,350.00	\$58,500.00	\$42,645.00	
Individual Contributions	\$4,033.67	\$4,000.00	\$4,900.00	increased to \$450 for year 2010
Merchandise, CDs, DVDs	\$0.00	\$50.00	\$40.00	
Percussion instrument donations	\$0.00	\$1,500.00	\$1,330.00	
Performance contributions	\$4,800.00	\$4,000.00	\$0.00	
Pizza dinner	\$4,491.51	\$4,550.00	\$5,045.00	kept at \$35 for current year
Post band camp party contributions	\$433.00	\$0.00	\$1,151.11	food for end of band camp party
Roster contributions	\$52.00	\$50.00	\$16.00	donations to help pay for band roster
<b>Total Marching Band Income</b>	<b>\$42,945.18</b>	<b>\$78,470.00</b>	<b>\$59,709.11</b>	

**Winterguard**

Individual contributions		\$0.00	\$20.00
Winterguard fair share contributions	\$1,205.00	\$4,000.00	\$2,120.00
Winterguard performance contributions	\$0.00	\$2,000.00	\$1,425.00
<b>Total Winterguard Income</b>	<b>\$1,205.00</b>	<b>\$6,000.00</b>	<b>\$3,565.00</b>

**Other Income**

ATTACHMENT - #1 - 2

One West interest	\$40.91	\$40.00	\$368.50	interest, One West checking acct.
Other income	\$162.55	\$0.00	\$0.00	
<b>Total Other Income</b>	<b>\$203.46</b>	<b>\$40.00</b>	<b>\$368.50</b>	

<b>TOTAL INCOME</b>	<b>\$112,867.97</b>	<b>\$144,135.00</b>	<b>\$153,733.38</b>
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**Concert Bands**

Awards Expenses	\$71.34	\$100.00	\$95.29
CD, DVD production costs	\$0.00	\$1,000.00	\$960.00
Concert dress uniforms purchases	\$245.00	\$3,000.00	\$3,439.70
Repairs, supplies	\$110.97	\$100.00	\$0.00
Festival application fees	\$600.00	\$600.00	\$450.00
Instruction	\$22,250.00	\$10,000.00	\$11,368.00
Instrument repairs	\$0.00	\$1,000.00	\$0.00
Invitational festival expenses	\$0.00	\$0.00	\$0.00
Clinician fees	\$600.00	\$600.00	\$0.00
Kiwanis competition fees	\$225.00	\$250.00	\$250.00
Printing and copying	\$2,500.00	\$2,500.00	\$1,662.32
Sheet music, arrangement fees	\$4,547.35	\$4,500.00	\$5,540.79
<b>Total Concert Bands Expenses</b>	<b>\$31,149.66</b>	<b>\$23,650.00</b>	<b>\$23,766.10</b>

**Indoor Drumline**

Choreography, arrangements	\$2,000.00	\$2,000.00	\$8,950.00
Competition application fees	\$550.00	\$600.00	\$800.00
Instruction	\$2,000.00	\$6,400.00	\$11,370.00
Uniforms, equipment, supplies	\$4,024.26	\$4,000.00	\$8,435.12
<b>Total Indoor Drumline Expenses</b>	<b>\$8,574.26</b>	<b>\$13,000.00</b>	<b>\$29,555.12</b>

<b><u>Instrumentation, new and repairs</u></b>	<b>\$2,951.91</b>	<b>\$3,000.00</b>	<b>\$35,387.41</b>
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**Jazz Bands**

Accompaniment	\$0.00	\$0.00	\$675.00
Awards	\$190.95	\$200.00	\$127.00
CD, DVD production costs	\$0.00	\$600.00	\$660.00
Competition application fees	\$1,335.00	\$1,300.00	\$800.00
Instruction	\$6,650.00	\$7,300.00	\$6,645.00

Instrumentation, equipment	\$819.83	\$800.00	\$0.00
Printing and copying	\$0.00	\$0.00	\$316.33
Scholarships	\$0.00	\$0.00	\$700.00
Sheet music, arrangements	\$0.00	\$100.00	\$50.00
Transportation Expenses	\$0.00	\$0.00	\$661.14
Year end social	\$1,400.00	\$1,400.00	\$0.00
<b>Total Jazz Bands Expenses</b>	<b>\$10,395.78</b>	<b>\$11,700.00</b>	<b>\$10,634.47</b>

**Marching Band**

Awards expenses	\$661.79	\$700.00	\$1,364.69
Band social dinner expenses	\$2,320.52	\$2,400.00	\$335.47
Choreography, arrangements	\$9,019.00	\$10,000.00	\$9,400.00
Competition expenses	\$0.00	\$0.00	\$0.00
Application fees	\$1,000.00	\$1,000.00	\$900.00
Equipment transportation expenses	\$500.00	\$1,125.00	\$1,125.00
Pizza dinner expenses	\$2,787.00	\$3,500.00	\$3,285.19
Printing and copying	\$625.58	\$600.00	\$21.90
Stage, props, repair expenses	\$1,257.35	\$1,300.00	\$1,898.94
Instruction	\$27,850.00	\$30,000.00	\$24,603.00
Instrumentation, equipment expenses	\$301.93	\$500.00	\$3,843.76
Post band party expenses	\$443.33	\$0.00	\$587.92
Uniform cleaning expenses	\$2,173.85	\$2,400.00	\$1,336.50
Uniform expenses	\$0.00	\$0.00	\$0.00
Blue band shirts casual expenses	\$1,411.51	\$1,300.00	\$1,417.97
Colorguard uniforms, props expenses	\$4,481.25	\$4,668.00	\$4,676.93
Competition uniform purchases	\$79.20	\$100.00	\$93.55
Dinkle shoe purchases	\$591.40	\$600.00	\$944.28
Repairs, supplies	\$46.17	\$50.00	\$90.29
<b>Total Marching Band Expenses</b>	<b>\$55,549.88</b>	<b>\$60,243.00</b>	<b>\$55,925.39</b>

equipment to football games

**Fund Raising/Merchandise**

Genevieves sales expenses	\$2,031.10	\$0.00	\$0.00
SCSBOA festival award expenses	\$906.00	\$900.00	\$403.00
SCSBOA festival food expenses	\$1,911.92	\$2,000.00	\$1,518.16
Merchandise purchase expenses	\$6,073.00	\$1,000.00	\$2,156.60
<b>Total Fund Raising/Merch. Expenses</b>	<b>\$10,922.02</b>	<b>\$3,900.00</b>	<b>\$4,077.76</b>

for year 2009

**SAMOHI Band Administration**

Banking charges	\$58.25	\$60.00	\$60.00
Office supplies	\$0.00	\$50.00	\$76.47
Postage, shipping expenses	\$258.80	\$250.00	\$169.99
Printing and copying expenses	\$523.85	\$500.00	\$558.80
SMAPA Fees	\$0.00	\$1,000.00	\$90.00
Telephone, telecommunication expenses	\$142.80	\$100.00	\$0.00
<b>Total SAMOHI Band Admin. Expenses</b>	<b>\$983.70</b>	<b>\$1,960.00</b>	<b>\$955.26</b>

**SM-MUSD 15% Equity Fund**

	\$9,303.02	\$11,000.00	\$9,210.30
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**Winterguard**

Choreography, arrangements	\$3,800.00	\$3,800.00	\$3,100.00
Competition application fees	\$500.00	\$500.00	\$900.00
Hotel, food, lodging, travel expenses	\$0.00	\$0.00	\$1,103.62
Instruction	\$2,000.00	\$7,350.00	\$10,826.00
Stage, props expenses	\$459.44	\$3,000.00	\$683.74
Uniforms, equipment, supplies expenses	\$3,198.63	\$2,880.00	\$2,400.00
<b>Total Winterguard Expenses</b>	<b>\$9,958.07</b>	<b>\$17,530.00</b>	<b>\$19,013.36</b>

<b>TOTAL EXPENSES</b>	<b>\$139,788.30</b>	<b>\$144,233.00</b>	<b>\$188,525.17</b>
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<b>TOTAL INCOME VS. EXPENSE</b>	<b>(\$26,920.33)</b>	<b>(\$98.00)</b>	<b>(\$38,728.33)</b> Money withdrawn from Rainy Day fund to cover 2009 deficit. Money received from Rainy Day fund distribution 10/10 used to cover 2010-11 deficit.
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